HNB and 3DH Building Solutions Collaborate



Kanchana Karunagama, Head of Retail, HNB exchanging the MOU with Hirantha Goonesekara, Managing Director, 3DH Building Solutions in the presence of (from left) Mahesh Ratnayake, Assistant Manager – Business Development Leasing, HNB; Mahesh Ratnayake, Assistant Manager – Business Development Leasing, HNB; Roshan De Silva, Assistant Manager – Leasing, HNB; Susith Perera, Head of Leasing, HNB; Ruwan Fernando, Chief Executive Officer, 3DH Building Solutions; S. Narendran, Head of Business Development, 3DH Building Solutions; and Ajith Siriwardane, General Manager – Elevator & Escalators, 3DH Building Solutions.

HNB entered into a fresh agreement with 3DH Building Solutions to promote and offer financing solutions for FMT Generators and GLARIE elevators.

Representatives from both organizations graced the occasion to formalize the partnership. Kanchana Karunagama, Head of Retail, HNB and Hirantha Goonesekara, the Managing Director, 3DH Building Solutions, signing the agreement in the presence of other representatives.

"We are excited to embark on this strategic partnership with 3DH to provide innovative financing solutions for FMT Generators and GLARIE Elevators. At HNB, we are committed to empowering businesses and individuals with tailored

financial services, and this collaboration further underscores our dedication to facilitate our customers with the best plans for their power solutions," noted Kanchana Karunagama, Head of Retail, HNB .

Customers can take advantage of the benefits offered through this partnership, with attractive interest rates on leasing facilities on selected generators and elevators. 3DH provides various power solutions, including diesel and gas generators, synchronized power plants, voltage stabilizers, UPS/inverters, and trans- formers. These products cover capacities from 1 to 5000 kVA, offering versatility for various applications.

"We are thrilled to join forces with HNB to enhance accessibility to our cuttingedge products such as FMT Generators and GLARIE Elevators. Through this partnership, we aim to bring affordable power solutions to the market, and collaborating with one of Sri Lanka's premier private sector banks exemplifies our shared commitment to delivering excellence and reliability to our customers," emphasized Hirantha Goonesekara, Managing Director, 3DH Building Solutions.

HNB was ranked among the top five positions on Business Today's Top 40 rankings for 2023.