

HNB Renews Partnership with Indra Traders



Kanchana Karunagama, Assistant General Manager - PFS, HNB (fifth from left) exchanging the MOU with Rushanka Silva, Managing Director, Indra Traders (fourth from right). Also in the picture (from left): Bashitha Weerasinghe, HNB Bank Associate; Mahesh Rathnayake, Asst. Manager Business Development - Leasing, HNB; Roshan De Silva, Asst. Manager- Leasing, HNB; Susith Perera, Head of Leasing, HNB; Sajini Silva, General Manager, Indra Traders; Rasika De Silva, Regional Sales Manager, Indra Traders; and Lakshman Weerasinghe, Logistics Manager, Indra Traders.

HNB renewed its partnership with Indra Traders to offer customers an unmatched range of benefits anchored to low-interest rates.

Under the agreement, customers will receive the most affordable leasing options, personalized services, and a seamless financing experience when purchasing registered and unregistered vehicles through Indra Traders.

Kanchana Karunagama, AGM - Personal Financial Service, HNB and Rushanka Silva, Managing Director, Indra Traders, signed the MoU, solidifying the partnership between the two corporate giants.

“The transportation sector is a driving force of economic activity in Sri Lanka, and a reliable support system must be in for automobile enthusiasts to invest in the vehicle of their dreams. To that effect, we are proud to renew our partnership with Indra Traders, one of the foremost automotive companies in the nation,” Kanchana Karunagama, Assistant General Manager - PFS, HNB, said.

HNB will offer customers attractive financing options and benefits, including

discounted interest rates for leases spanning three, four, and five years. Additionally, the bank will provide the prevailing interest rate for leases, with a 25 per cent residual value from the market price, ensuring affordability and flexibility in their financial plans.

Customers also have access to attractive discounts for vehicle insurance premiums from HNB General Insurance, together with a free accidental life insurance cover worth 4.5 million rupees and a natural death cover of 600,000 rupees. As a further bonus, Indra Traders customers will receive a value-added “Prestige Prime” credit card, offering access to special discounts on automobile products, servicing, spare parts, tyres, and batteries, where HNB will also waive off the first-year annual fee.

“This partnership comes at an important time when many vehicle owners and prospective owners are having trouble sourcing machines and parts. We hope this collaboration will help provide a reliable support system, enabling them to acquire and repair their vehicles easily. Having witnessed HNB’s dedication to bettering the nation first-hand, we are proud to partner with them again to establish some much-needed support for Sri Lanka’s transportation landscape,” Rushanka Silva MD, Indra Traders said.