

# HNB enters Distributor Finance Agreement with the CBL Group



(L to R) Lahiru Rajapakse, RM - Corporate Banking, HNB; Ruwandhi Perera, Junior Executive - SME, HNB; Chinthake Ranasinghe, Executive - SME Business Channels, HNB; Nithiyantham Kethiswaran, Head of SME Products & Partnerships, HNB; Rajive Dissanayake, Deputy General Manager - SME & Micro Finance, HNB; Dilshan Rodrigo, Executive Director/COO, HNB; Nalin B. Karunaratne, Director/CEO, CBL; Daham Gunasena, Chief Operating Officer, CBL; I. M. Khan, Director Sales, CBL; Jayanga Perera, General Manager Sales, CBL; Naleen De Silva, General Manager Finance, CBLF; Gehan Mendis, Group General Manager - Human Resources, CBL and Chandus Mahamettiyage, Group Manager - Credit Control, CBL.

HNB has announced a significant Distributor Finance Agreement with Ceylon Biscuits (CBL) Group, which is aimed at reinforcing its commitment to promoting economic growth and delivering custom-made financial solutions to businesses in Sri Lanka. The agreement extends HNB's Distributor Financing Scheme to cover Ceylon Biscuits CBL Foods International and CBL Exports, which are renowned globally for manufacturing and distributing various products, including biscuits, wafers, cakes, and chocolates, operating within the confectionery cluster of CBL Group.

According to Rajive Dissanayake, Deputy General Manager, SME & Micro Finance, HNB, "The Distributor Finance Agreement with CBL Group is an indication of our commitment to support and empower businesses in Sri Lanka. This strategic partnership illustrates our dedication to providing custom-tailored financial solutions, fostering economic growth, and contributing to the overall prosperity of the communities we serve. As we continue to play a pivotal role in the economic development of Sri Lanka, this collaboration highlights the Bank's commitment to promoting growth and sustainability within the business community. By offering financial solutions that cater to the unique needs of our partners, we aim to remain the driving force behind economic progress in the region."