R&G Capital Brings Â€˜Total Laser Care Solutionâ€™



R&G Capital, manufacturers of compatible Laser Toner Cartridges in Sri Lanka, offers customers a Total Laser Care (TLC) solution in regard to HP, Lexmark, Samsung, and Canon Laser Printers.

R&G as a total care solution provider presents two cost-cutting options to

customers: a commitment basis contract and a pay-as-you-print option. Under the commitment basis contract, the customer can purchase ink toner cartridges from R&G Capital 30 percent cheaper than the original cartridge. The company will also provide maintenance and services free of charge for the customer. Even if the warranty of the printer has expired R&G will attend to any maintenance, which includes replacing parts and providing a back up printer until the repair is completed.

For the second option, the customer can pay according to the number of pages that he or she prints. Under this option R&G provides the printer and the laser toner cartridges and only charges the customer for the number of pages printed.

“This is a recession product,” commented â€¨S M Godwin, Managing Director – R&G Capital, relaying his sentiments about the new solution that the company is offering to the competitive market. “This is a cost-cutting product that has come to the market at the right time.”

