

People's Leasing partners with Senok



Sanjeewa Bandaranayake, CEO/GM, People's Leasing (fifth from left) and Ranjan Dahanayaka, Deputy Managing Director, Senok Commercial Vehicles (fourth from right) exchange the agreement with representatives from both institutions.

People's Leasing and Finance has signed an MOU with Senok Commercial Vehicles to offer special leasing facilities for Eicher commercial vehicles. This partnership provides customers with flexible leasing options, supporting entrepreneurs and businesses with cost-efficient transport solutions. The MOU was officially signed at a ceremony attended by senior management from both organizations. Sanjeewa Bandaranayake, Chief Executive Officer/General Manager, and Udesha Gunawardena, Chief Operating Officer, represented Peoples Leasing and Finance, while Ranjan Dahanayaka, Deputy Managing Director, and Upul Chamika, General Manager, represented Senok Commercial Vehicles. Customers can choose fixed or floating interest rates with lease terms of up to seven years. The program allows for

insurance premium payments to be spread over 12 months and offers access to an island-wide branch network, the PLC Touch app, and the PLC Debit Card. Financing under this program includes exclusive rates on People's Insurance motor packages, the Call & Go facility, and a co-branded credit card from People's Bank with the first year's fee waived. All rental payments can be made through People's Bank CDMA machines. Sanjeewa Bandara-nayake, CEO/GM, People's Leasing & Finance mentioned, "We are pleased to partner with Senok Commercial Vehicles to offer a dedicated leasing solution for Eicher commercial vehicles. This initiative aligns with our goal of empowering businesses and entrepreneurs by making vehicle financing more accessible and affordable. We are confident that this partnership will deliver real value to our customers while supporting the growth of the transportation and logistics sectors in Sri Lanka." "We are excited to collaborate with People's Leasing to bring forward a special leasing package for Eicher commercial vehicles. Eicher is known for reliability and efficiency, and through this partnership, we aim to make these vehicles more attainable for Sri Lankan businesses. We look forward to a successful journey ahead with People's Leasing and our valued customers." said Ranjan Dahanayaka, Deputy Managing Director, Senok Commercial Vehicles.