

People's Leasing & Finance partners with Toyota Lanka



Sanjeewa Bandaranayake, CEO/GM, PLC, exchanging the MoU with Manohara Athukorala, CEO/GM, Toyota Lanka.

People's Leasing & Finance has entered into a strategic partnership with Toyota Lanka (TLPL), the sole authorized distributor for Toyota and Hino vehicles in Sri Lanka, by signing a Memorandum of Understanding (MOU) to introduce a comprehensive vehicle financing scheme. This collaboration aims to make ownership of new Toyota and Hino vehicles more accessible and convenient.

The MOU was attended by senior management from both organizations, with People's Leasing & Finance represented by Sanjeewa Bandaranayake, CEO/GM and Udesha Gunawardena, COO and Manohara Athukorala, CEO/GM, Toyota Lanka and Mathisha Samaranyake, COO.

The scheme offers a comprehensive package of financial benefits, including fixed or floating interest rates, extended lease periods tailored to customer cash flows, and a special insurance package from People's Insurance Limited. Customers also benefit from PLC's island-wide branch network and convenient rental payments via People's Bank CDMA machines.

Sanjeewa Bandaranayake, CEO/GM, PLC stated, “Our collaboration with Toyota Lanka reinforces PLC’s commitment to delivering superior, customer-centric financial solutions. The ‘PLC/Toyota Promotion’ is designed to remove financial barriers and empower both personal and commercial customers to acquire reliable Toyota and Hino vehicles to support their progress.”

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