

PCL Solutions Outperforms International Companies



PCL Solutions won the ‘Dealer of the Year 2010′ award for its outstanding sales of medical waste incinerator, Mediburn, produced by Elastec American Marine. The international award was presented to Sampath Kularatne, Sales Manager, Healthcare, PCL Solutions, at an event in Illinois, USA. PCL Solutions secured the award by outperforming Mediburn agents from 16 other countries, some of which have much larger distribution channels.

Speaking about this phenomenal achievement, Thushantha Karunanayake, General Manager of PCL Solutions said, “It is commendable for a small country like Sri Lanka to surpass countries like Australia, Russia, Germany, South Korea, the United Kingdom, France, India and China for Mediburn sales.”

“In a span of two and a half years, we have been able to introduce the Mediburn mobile medical waste incinerator to several hospitals in Sri Lanka,” said Sampath Kularatne. “With this award, our achievement has been prominently recognised. This will create awareness in Sri Lanka of the importance of medical waste

incineration and the unique abilities and value of the Mediburn.”

PCL Solutions was influential in introducing the first ever mobile incinerator to Sri Lanka, two and a half years ago, and since then 12 hospitals, both government and private, have acquired a Mediburn to ensure safe and environmentally friendly disposal of hazardous medical waste. Mediburn takes up minimal space, is mobile, economical and generates fewer emissions. The device safely and efficiently destroys various types of medical waste such as body parts, placentas, chemical waste, pharmaceutical waste, syringes, catheters and cannulas.

