

NTB And United Motors Lanka In Partnership

Posted on

The Nations Trust Bank's leasing arm, Nations Leasing and United Motors Lanka have entered into an MOU to provide customers with the best possible terms on leases for Mitsubishi Eclipse and Xpander SUVs.

Priyantha Wijesekara, Executive Vice President, Nations Leasing signed the MOU on behalf of NTB, while Gihan Pilapitiya, General Manager signed on behalf of United Motors Lanka. NTB and United Motors Lanka in partnership

This partnership will provide vehicle buyers with the opportunity to access Mitsubishi SUVs by taking advantage of Nations Leasing with a discount for the purchase price. Other benefits include Higher Residual Values, no requirement for guarantors, speedy processing of leases and discounts on vehicle insurance if obtained from Ceylinco Insurance, Fair First Insurance or Sri Lanka Insurance Corporation. These special rates and benefits will be available to customers till May 12, 2019.

Speaking about the tie-up, Priyantha Wijesekara, Executive Vice President, Nations Trust Bank said, "United Motors is one of Sri Lanka's pioneering motor vehicle companies and we are proud to tie-up with them and be able to offer our customers unbeatable terms on leases of Mitsubishi SUVs. We are always pushing the boundaries to find new ways to provide our customers with financial flexibility and ensure that they get the best deal possible."

Gihan Pilapitiya, GM, United Motors Lanka added, "We are very happy to tie-up with Nations Leasing and we are sure that many buyers will be able to benefit from the exclusive discounts, rates and terms that our partnership will provide till May."

Nations Trust Bank is among the top 30 business establishments in Sri Lanka as ranked by Business Today Magazine.