

# **Mobitel As Connectivity Partner For Hatton National Bank**



*Nalin Perera, CEO of Mobitel (center) exchanging the MoU with Jonathan Alles, Managing Director/CEO of HNB, flanked by HNB officials (right) and Mobitel officials (left).*

Mobitel Enterprise Business (MEB) has been appointed as Communications Partner for Hatton National Bank (HNB).

Under this strategic partnership, MEB will power all communication facets of HNB – ranging from voice calls, SMS, data, wi-fi and other communication requirements under the bank's corporate package, offering high level of convenience and efficiency to HNB's entire corporate communication platforms.

MEB specializes in enabling organizations to unlock their fullest potential by providing latest technological advancements coupled with mobile technology and infrastructure support in order to remain globally competitive.

Commenting on the tie-up, Nalin Perera, Chief Executive Officer, Mobitel said, "MEB offers industry-best ICT services and provide tailor-made business solutions using big data, data science and advance data analytics, which has consistently attracted the nation's blue chip corporates to opt for Mobitel as their communications partner. We will put this expertise to strategic use in our partnership with the bank to deliver business excellence for the bank's current and

emerging needs. MEB has carved out a distinct niche for itself with its variety of services aimed at empowering customers with the latest technology and tools to enhance profitability while simultaneously assisting them to adopt technology platforms. Our strategic solutions are helping to garner a wider client base counting the nation's blue chips such as HNB."

Mobitel Enterprise Business was conceptualized as a dedicated arm of Mobitel to cater the corporate clients with unique ICT solutions coupled with latest mobile technologies to realize their fullest business potential. MEB focuses on providing utility services, support services, automation services for various industries leaving them to focus on their core business activities.

MEB also boasts an island-wide presence with solution experts located at all major districts and cities to help deliver end-to-end solutions regardless of client location. MEB has forged a strong partnership with Microsoft, amongst others, to power its solutions.