

HNB SOLO Partners with Lanka Hospitals

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Deepthi Lokuarachchi, Group CEO, Lanka Hospitals (fourth from left), exchanging the LANKAQR with Chammika Weerasinghe, Assistant General Manager – Digital Business, HNB (third from right) in the presence of (from left): Harsha Deeptha, Senior Manager – Finance, Lanka Hospitals; Nimal Ratnayake, Chief Marketing Officer, Lanka Hospitals; Badrajith Siriwardena, Chief Financial Officer, Lanka Hospitals; Reeza Jaleel, Executive – SOLO Promotions & Activations HNB; Ishan Karannagoda, Executive Digital Pay Products, HNB.

HNB SOLO partnered with Lanka Hospitals to offer LANKAQR payment solutions, enabling access to timely medical assistance. It allows customers to complete a transaction by scanning the Dynamic QR code, a unique QR code generated for the transaction. It allows customers using an app linked with the LANKAQR initiative to make contactless purchases

at stores by simply scanning the Dynamic QR, which appears on the display screen of the Point of Sale (PoS) machine. HNB SOLO is available at all 20 cashier touch points in Lanka Hospitals and 23 pharmacy outlets operated by Lanka Hospitals. Customers who wish to make their purchases via HNB SOLO will be eligible for a range of benefits, including a 20 percent discount on health check-ups such as executive healthcare packages, full-body packages, senior citizens' health check-ups, and mammograms. They can also complete their transactions through as VISA, Master Card, or JustPay.

Chammika Weerasinghe, AGM, Digital Business, HNB, said, "The pandemic may have driven the initial conversion to QR-based payments. But we are now seeing a new wave of customers using the facility for convenience and reliability across QR-enabled platforms like HNB SOLO. Our tech infrastructure positions us to lead this expansion, and we are delighted to partner with Lanka Hospitals in driving digital Payments."

Deepti Lokurachchi, Group CEO, Lanka Hospitals, said, "Lanka Hospitals is pleased to partner with HNB by offering its clientele a range of exclusive benefits which we believe will enable us to expand our loyalty base. Additionally, in these times, it is necessary to provide additional incentives to relieve the burdens of the people in the form of healthcare benefits that are easy to access and utilize at a discounted rate. We hope that these benefits will provide comfort and convenience to HNB SOLO app users who choose to seek care and treatment at Lanka Hospitals."