HNB Renews Partnership with Prime Group



Sanjay Wijemanne, Deputy General Manager- Retail and SME Banking, HNB (third from left); exchanging the MoU with Sandamini Perera, Co-Chairperson, Prime Group (third from right) in the presence of (from left) Sampath Dodanwela, Assistant Manager – Housing and Personal Loans, HNB; Kanchana Karunagama, Head of Personal Financial Services, HNB; Nalinda Heenatigala, Director, Prime Group; and Anura Pathirage, Director, Prime Group Finance.

HNB renewed its time-honored partnership with Prime Group to present prospective homeowners with a home loan package with exciting benefits. The partnership renewal will offer HNB customers access to the Prime Group’s extensive range of properties across the island ranging from land, houses, and apartments from March.

Sandamini Perera, Co- Chairperson, Prime Group, and Sanjay Wijemanne, Deputy

General Manager – Retail and SME Banking, HNB, were pre- sent to re-ink the agreement.

“Given the challenges brought on by the pandemic over the past two years, it is no surprise the real estate sector will face an undersupply of stock in the coming months. This would be an ideal time for prospective customers to invest in the home of their dreams. Given our long-standing relationship with Prime Group, we are excited to provide our mutual customer base access to their home that best fits their budget, “Sanjay Wijemanne, DGM – Retail and SME Banking, HNB said. The promotion will be applicable across the Prime Group’s current and future projects, including all housing/ condominium projects and lands. HNB will deliver maximum value to its customers with convenient and flexible repayment options tailor-made to their budget.

“As a property developer with one of the largest portfolios in Sri Lanka, we aim to provide prospective homeowners with a wide range of options within the real estate sector for customers to choose from. We hope to provide our customers with a golden opportunity to create a home themselves with the re- newal of our long-standing partnership with HNB,” said Prime Group Co-Chairperson, Sandamini Perera.