

HNB Renews Partnership With Prime Group



(L-R): Nalinda Heenatigala, Director, Prime Group; Sandamini Perera, Co-Chairperson, Prime Group; Sanjay Wijemanne, Deputy General Manager – Retail & SME Banking, HNB; Kanchana Karunagama, Head of Personal Financial Services, HNB; and Sampath Dodanwela, Assistant Manager – Personal Financial Services, HNB.

HNB renewed its partnership with Prime Group to provide customers with low-interest loans on properties offered by the real estate giant. The partnership will provide HNB customers access to the Group's extensive land, houses, and apartments till June 22, 2021. "This is an ideal time for prospective homeowners to invest in the home of their dreams. Our customers have the opportunity to make use of the low-interest rates and benefits offered through the partnership with Prime Group to build on their vision for a new home," Sanjay Wijemanne, Deputy General Manager Retail and SME Banking, HNB, said.

Delivering maximum value to its customers, HNB will also provide convenient and flexible repayment options tailor made to their budget under the partnership. The Bank's dedicated agents provide doorstep mortgage advisory services who will also assist customers with all the legal documentation needed for the facility. HNB's state-of-the-art back-end processes assure a three-day loan approval period.

"As a property developer with one of the largest portfolios in the country, we have always worked towards providing prospective homeowners with a wide array of real estate options. We hope that with the renewal of our partnership this year, our mutual customer base will make use of this opportunity to move into their new home," Sandamini Perera, Co-Chairperson, Prime Group, said.

Prime Group will offer The Palace, Gampaha with 50+amenities, Clover, Thalawathugoda with luxury facilities, The Grand Colombo 7 (luxury apartment complexes), and many individu- als houses, apartments, and lands for prospective customers. With over 25 years of expertise, Prime Group is the only ICRA [A-] Stable rated real estate company in Sri Lanka, solidifying its financial stability