

HNB Partners With Sun Lanka



(L-R): Dilshan Wijewardenne, Assistant General Manager, Sun Lanka; Chen Gaojie, General Manager, Sun Lanka; Koshila Erathne, Chairperson, Sun Lanka; Sanjay Wijemanne, Deputy General Manager – Retail and SME Banking, HNB; Vinodh Fernando, Head of Micro Finance, HNB; Kanchana Karunagama, Head of Personal Financial Services, HNB; Niluka Amarasinghe, Senior Manager – Leasing, HNB; Roshan De Silva, Assistant Manager – Leasing, HNB; and Mahesh Ratnayake, Business Development Executive – HNB Leasing, HNB.

HNB announced unmatched discounts and convenient leasing options for SANY heavy machinery in partnership with Sun Lanka Auto Traders.

The partnership between the industry leaders will be applicable for customers purchasing any model of SANY excavators available in the market. The MoU was signed between Sanjay Wijemanne, Deputy General Manager – Retail and SME Banking, HNB, and Koshila Erathne, Chairperson, Sun Lanka Auto Traders.

“We’re delighted to renew our agreement with Sun Lanka this year and offer customers access to an even broader range of vehicles with attractive benefits and exclusive discounts. As a leading private sector Bank, we will continue to partner with the nation’s foremost automobile dealers in a bid to offer our loyal customer base the most flexible and affordable leasing solutions,” Kanchana Karunagama, Head of Personal Financial Services, HNB, said. The partnership entails an attractive leasing package with low-interest rates and customized repayment facilities, tailor-made to suit each customer’s budget and income. HNB customers will also be offered the Prestige Prime credit card, with the Bank waiving off the first year’s annual fee payment. The card will provide customers with unique discounts on automobile products, servicing, spare parts, tires, and batteries. Dedicated to serving a vast array of motor needs, HNB General Insurance will provide additional benefits to customers through cost-effective vehicle and life insurance schemes. This includes discounted vehicle insurance premiums for customers and free life insurance covers. The promotion is also anchored to a free credit card from HNB, with the first-year annual fee being waived off.

“At Sun Lanka, we operate with our customers’ best interests at heart, and we’re excited to be able to offer generous discounts to our customers working in the construction sector. We look forward to strengthening partnerships of this nature to continue offering valued clientele unparalleled pricing and leasing options,” Koshila Erathne, Chairperson, Sun Lanka Auto Traders, said.

Sun Lanka will offer HNB customers special discounted prices and lease contributions for a selected range of SANY heavy machinery.