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HNB Partners With Prime Group



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HNB announced a partner- ship with Prime Group, to offer prospective homeowners special interest rates and attractive benefits for Prime Group prop- erties. The partnership pro- vided customers with a special promotion on the extensive portfolio of lands, houses and apartments on offer by Prime Group for 60 days. Sanjay Wijemanne, DGM – Retail and SME Banking, HNB, Kanchana Karunagama, Head of Personal Financial Services, HNB, Sandamini Perera, Co- Chairperson, Prime Group and Nalinda Heenatigala, Director, Prime Group were present at the

occasion. “As one of the largest private sector banks in the country, HNB has always worked towards offering customers the best possible deals to achieve their dreams. As such, we believe the partnership with Prime group has offered us the opportunity to provide our loyal customer base with the ability to own their dream home,” said Sanjay Wijemanne, Deputy General Manager–Retail and SME Bank- ing, HNB. HNB offered flexible and competitive loans in the market to suit the requirements of any prospective homeowner, for land, property and apartments provided by Prime Group. HNB also offered special interest rates during the promotional period that was backed by HNB’s state-of-the-art back- end processes to ensure a re- markable three-day loan ap- proval period; ideal for the customers relying on a speedy response to their loan applica- tions. “Partnerships of this nature provide us with the opportu- nity to offer our customers convenient payment solutions necessary to purchase their dream homes. As such, we are delighted to be partnered with Hatton National Bank to facili- tate the dreams of prospective homeowners across our exten- sive portfolio of land, houses as well as apartments,” expressed Sandamini Perera, the Co- Chairperson of Prime Group.