HNB Partners with OnePay to Expand e-commerce Solutions for SMEs



Amila Fernando, Co-Founder/CEO, OnePay (third from right) exchanging the MOU with Gauthami Niranjan, Head of Cards, HNB (fourth from left) in the presence of (from left) Krishan Jayamanna, Aggregator Solutions Executive, HNB; Gayan Gunawardena, Product Head – Merchant Services & Digital Pay Products, HNB, Zacky Ahmed, Lead – Merchant Services & Digital Pay Products, HNB, Anuradha Uswattage, Head of Marketing & Channel Development, OnePay; and Salitha Dilshan, Chief Technical Officer, OnePay.

HNB partnered with popular internet payment gateway provider OnePay, increasing the selection of online shopping options available to customers and its extensive portfolio of SMEs across the island. The partnership paves the way for more than 900 merchants using the OnePay platform to receive payments from cardholders. Many merchants using the internet payment gateway are small and medium enterprises (SMEs) engaged with multiple merchant segments.

“As Sri Lanka’s banking sector leader in the digital payment revolution, we have been aggressively pursuing partnerships with platforms with a strong track record,” Gauthami Niranjan, Head of Cards, HNB said.

“Banking and financial institutions must collaborate with other stakeholders like FinTechs, to create a robust national digital payment ecosystem, which would benefit the entire economy, especially Sri Lanka’s SMEs.”

“By enabling HNB cardholders to make payments through our platform, this partnership will significantly benefit and strengthen our merchants,” Amila Fernando, CEO, OnePay said. “We are fully committed to extending the benefits of emerging digital technologies and driving the growth of Sri Lankan SMEs, which form the backbone of the domestic economy.”