HNB Partners with Micro Cars for Vehicle Offers



Kanchana Karunagama, Assistant General Manager-PFS, HNB (fourth from left) exchanging MOU with Dr. Lawrence Perera, Chairman / CEO, Micro Cars (fifth from left), in the presence of (from left) Mahesh Rathnayake, Assistant Manager – Business Development – Leasing, HNB; Roshan De Silva, Assistant Manager – Leasing, HNB; Susith Perera, Head of Leasing, HNB; Asela Lihinikaduwa, Group Director, Micro Cars; Janaka Herath, Group Chief Financial Officer, Micro Cars; Prashan Perera, General Manager, Micro Cars; and Jacob Nishanthan, Head of Sales and Marketing, Micro Cars.

HNB entered a strategic partnership with Micro Cars to offer unparalleled benefits and offers to customers intending to purchase vehicles from Micro Cars.

Under this partnership, customers purchasing PROTON SAGA, SAIC ALMAZA, and TIGGO4 PRO vehicles from Micro Cars will enjoy various benefits and incentives.

Kanchana Karunagama, Assistant General Manager – PFS, HNB, and Lawrence Perera, Chairman/CEO, Micro Cars, were present at the signing of the MoU.

“In today’s economic landscape, tailor-made solutions are necessary for effectively addressing our diverse needs. To that end, we partnered with Micro Cars, a leading automobile company in the nation, to ensure that we deliver customized solutions that meet our customers’ requirements. Our commitment to customers is at the core of everything we do, and we strive to pro- vide unparalleled service and support,” stated Kanchana Karunagama, Assistant General Manager – PFS, HNB.

Micro Cars offers complimentary registration for its Saga and Almaz models and three free labor services for all selected vehicles.

Furthermore, Micro Cars provides impressive car warranty coverage, including three years or 100,000km for Almaz, five years or 150,000km for Saga vehicles, and one million km or 10 Years Engine warranty/five Years or 120,000km Vehicle warranty for Tiggo4 Pro.

In addition to these offerings from Micro Cars, HNB is extending its own set of exclusive benefits to customers. HNB is offering an interest rate reduction of 0.50 percent from the prevailing circular rate for standard lease facilities and competitive rates for structured and residual lease facilities. Customers opting for leases on SAIC ALMAZ, Proton SAGA, and TIGGO4 Pro 5-seater SUVs can benefit from a 30 percent residual value for up to three years.

“We are dedicated to revolutionizing the automotive industry by offering top-notch vehicles to the public. Teaming up with HNB was a natural choice, given their reputation for excellence in financial services. We look forward to a continued partnership with HNB to provide our customers with the finest payment solutions for their vehicle purchases,” stated Lawrence Perera, Chairman/CEO, Micro Cars.