HNB Partners With Indra Traders To Offer Leasing Solutions



(L–R): Rasika De Silva, Regional Sales Manager, Indra Traders; Sajini Silva, General Manager, Indra Traders; Hashindra Silva, Director Sales & Marketing, Indra Traders; Sanjay Wijemanne, Deputy General Manager, Retail & SME Banking, HNB; Kanchana Karunagama, Head of Personal Financial Services, HNB; Niluka Amarasinghe, Head of Leasing, HNB; Roshan De Silva, Assistant Manager – Leasing, HNB; and Mahesh Ratnayake, Business Development Executive, HNB Leasing.

HNB renewed its partnership with Indra Traders to offer leasing solutions and benefits for all registered and unregistered vehicles and Foton trucks.

The partnership agreement signing took place at HNB Towers in the presence of Sanjay Wijemanne, Deputy General Manager, Retail & SME Banking, HNB, and Hashindra Silva, Director Sales and Marketing, Indra Traders. The agreement, while offering customers exciting benefits, will also provide exclusive incentive schemes for HNB employees.

“The continuous joint effort by HNB and Indra Traders, to give our loyal customers the very best value when purchasing their dream vehicle, is truly empowering. Indra Traders is renowned for its incomparable service standards and respect for bringing robust and long-lasting high-performance trucks to the local market. We believe that our partnership with Indra Traders will undoubtedly create accessibility to those looking for brand new vehicles and great after-sales customer servicing,” Kanchana Karunagama, Head of Personal Financial Services, HNB commented. HNB customers availing themselves of the promotion are entitled to a free life insurance cover of 4.5 million rupees. The insurance is also anchored to discounted premiums from HNB General Insurance and a free credit card with special discounts and benefits from HNB Leasing.

“Our partnership with HNB has relentlessly proven to give our loyal customers the most affordable and beneficial leasing solutions. This year’s partnership is no different, as together we are once again offering concessionary interest rates, coupled with our excellent after sales services through this promotion,” Hashindra Silva, Director Sales, and Marketing, Indra Traders said.