

HNB partners with IDEAL Motors for attractive vehicle leasing solutions



Kanchana Karunagama, Senior Vice President/Head of Retail Banking, HNB (center left) and Nimisha Welgama, Director of Legal and Corporate Affairs, IDEAL Motors (center right) share the MoU, alongside the representatives from both organizations.

HNB has partnered with IDEAL Motors to offer leasing solutions for brand-new vehicles and generators, supporting individuals, entrepreneurs, and businesses seeking reliable mobility and power solutions. The partnership provides customers with structured leasing facilities, special interest rates, free life insurance coverage, and discounts through HNB General Insurance, making vehicle and power investments more accessible.

Kanchana Karunagama, Senior Vice President/Head of Retail Banking, HNB, emphasized that the partnership reflects the Bank's commitment to providing financial solutions that support personal and business aspirations. Combining HNB's financial expertise with IDEAL Motors' capabilities, the collaboration aims to contribute to economic growth.

Customers purchasing vehicles through IDEAL Motors will receive benefits, including free registration and discounts on the Bolero Maxx Pik-Up, Alfa Plus Load Carrier, Mahindra Pik-Up Single Cab, Mahindra Pik-Up Double Cab, and XUV 3XO.

Nimesha Welgama, Director Legal and Corporate Affairs, IDEAL Motors, highlighted the shared commitment to making vehicle and power solutions more accessible. The partnership seeks to empower individuals and businesses through convenient ownership options while contributing to economic progress and community development.

Combining IDEAL Motors' automotive and power solutions with HNB's financial expertise, the partnership aims to deliver a seamless ownership experience through flexible financing and customer-focused benefits, supporting personal mobility, commercial growth, and business continuity across Sri Lanka.