

HNB partners with Browns to finance Sri Lanka's heavy machinery future

HNB has partnered with Brown and Company (Browns) to introduce financing solutions to support Sri Lanka's infrastructure and agricultural development. The collaboration combines HNB's financial expertise with Browns' engineering capabilities, enabling customers to access heavy machinery through attractive financing arrangements.

Under the partnership, HNB will offer special interest rates to eligible customers, along with a credit card with the first year's annual fee waived. HNB General Insurance will also offer discounted insurance premiums, providing customers with additional financial benefits.

Browns will extend a special discount of 200,000 rupees on selected machinery, including the Mahindra VX90 Backhoe Loader, Mahindra Haulmaster, Hitachi and SAKAI equipment, TATA Hitachi machinery, OKADA equipment, and Urbania Motor Coach. Customers will also benefit from labor-free services for their first three servicing visits.

Kanchana Karunagama, Senior Vice President/Head of Retail Banking, HNB, said, "At HNB, we believe access to the right machinery should never be out of reach for those driving Sri Lanka forward. Through this partnership, we are placing smart financing directly in the hands of farmers, contractors, and entrepreneurs, so owning heavy equipment becomes a realistic step rather than a distant goal."

Sanjaya Nissanka, Cluster Chief Operating Officer for Agriculture and Heavy Equipment at Browns, highlighted the importance of making machinery ownership more accessible to businesses seeking to improve productivity and expand operations.

The partnership aims to address financing challenges faced by farmers, contractors, and entrepreneurs while encouraging investment in modern equipment. By combining competitive financing with reliable machinery and after-sales support, HNB and Browns seek to strengthen productivity and contribute to sustainable

economic growth across Sri Lanka.