

# HNB Partners With ANSEN



(l-r): Mahesh Ratnayake, Executive Business Development, HNB Leasing; Roshan De Silva, Assistant Manager – Leasing, HNB; Niluka Amarasinghe, Senior Manager – Leasing, HNB; Kanchana Karunagama, Head of Personal Financial Services, HNB; Sanjay Wijesinghe, Deputy General Manager – Retail and SME Banking, HNB; Angelo Wijesinghe, Managing Director, ANSEN Agriculture; Sunayith Nanayakkurana, General Manager, ANSEN Agriculture; Pradeep Alagendran, Financial Controller, ANSEN Agriculture; Neville De Silva, Head of Sales, ANSEN Agriculture; and Gayan Abeytunge, Manager Operations, ANSEN Agriculture.

Customers will also receive a Prestige Prime credit card with the first year fee waived off, offering customers access to discounts on automobile products, servicing, spare parts, tires, and batteries. “We are continuously working towards enhancing the capabilities of our customers in the agricultural sector. As such, we believe that the partnerships of this nature will offer us the opportunity to provide our mutual customer base with attractive benefits and convenient leasing solutions to grow their businesses,” expressed Angelo Wijesinghe, Managing Director, ANSEN Agriculture. HNB has partnered with ANSEN Agriculture to offer affordable leasing packages inclusive of attractive benefits for POWERTRAC Tractors and MUBOTA Combine Harvesters to its growing customer base. The partnership will offer customers’ benefits for MUBOTA combine harvesters as well as POWERTRAC tractors. The signing of the agreement took place in the presence of Kanchana Karunagama, Head of Personal Financial Services, HNB and Angelo Wijesinghe, Managing Director, ANSEN Agriculture. “Each year, we have worked towards empowering our customer base through partnerships of this nature, which allow SME’s to expand their businesses. This year too, we have provided our customers in the agricultural sector with several leasing opportunities, and we are happy to be working with ANSEN Agriculture to offer our mutual customer base with exclusive deals as well as leasing solutions,” said Kanchana Karunagama, Head of

Personal Financial Services, HNB. HNB will offer a special interest rate of 0.5 per cent from the prevailing published rate. Under the new partnership, ANSEN will offer customers the option of choosing between a warranty for 2,500 hours or an extended two-year warranty from the date of purchase for POWERTRAC tractors. The company will also offer a warranty of 500 hours or an extended six-month warranty from the date of purchase for combine harvesters.