HNB expands luxury vehicle financing with Access Motors partnership

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HNB has partnered with Access Motors to introduce a leasing scheme for Jaguar and Land Rover vehicles, reinforcing its leadership in premium mobility financing in Sri Lanka. The collaboration combines HNB's financial expertise with Access Motors' luxury automotive portfolio to make premium vehicle ownership more accessible. The partnership aims to deliver greater value to customers through competitive leasing solutions and a range of exclusive ownership benefits, setting a new benchmark for luxury vehicle financing. Kanchana Karunagama, Senior Vice President and Head of Retail Banking, HNB, said the partnership reflects the Bank's commitment to promoting access to high-performance electric and hybrid vehicles while bringing world-class mobility solutions closer to Sri Lankan customers through trusted financial expertise. Under the scheme, HNB customers will enjoy preferential leasing rates, a credit card with the first-year annual fee waived, and discounted vehicle insurance premiums through HNB General Insurance, providing comprehensive protection and added convenience. Access Motors Managing Director Theo Fernando said the collaboration strengthens the presence of Jaguar and Land Rover in Sri Lanka while delivering a seamless ownership experience that combines luxury, performance, and attractive financial solutions. As part of the offer, Access Motors will provide vehicle discounts of up to 500,000 rupees, a complimentary servicing package covering the first five services—including labor, engine oil, and filters (excluding wear-and-tear items)—and special discounts on genuine accessories. The partnership underscores HNB’s continued commitment to innovation in retail banking while supporting the growth of Sri Lanka’s premium automotive sector.