

HNB and Indra Traders unite to deliver smarter vehicle leasing solutions



Kanchana Karunagama, Senior Vice President/Head of Retail Banking, HNB (fifth from left); Sanjay Wijemanne, Chief Operating Officer, HNB (center left) ; Rushanka Silva, Managing Director, Indra Traders (third from right); and Hashindra Silva, Director – Sales and Marketing, Indra Traders (second from right) share the MoU alongside representatives from both organizations.

HNB has partnered with Indra Traders to introduce a range of leasing and after-sales benefits for customers purchasing registered, pre-owned, and unregistered vehicles, including Foton vehicles.

The collaboration combines attractive financing solutions with value-added services to make vehicle ownership more accessible and convenient. Under the partnership, customers can access special leasing rates, while eligible customers will receive an HNB credit card with the first year's annual fee waived. HNB General Insurance will also offer discounted vehicle insurance premiums.

Customers purchasing unregistered vehicles through Indra Traders will benefit from a two-year warranty covering the engine and gearbox and a three-year warranty for the hybrid battery, subject to applicable terms and conditions. Additional benefits include a ten percent discount on spare parts from Indra Motor Spares and three labor-free services during the first year through Indra Service Park.

Pre-owned vehicle customers will receive up to six labor-free services during the first year, alongside a six-month warranty covering engines and gearboxes, subject to applicable terms and conditions.

Kanchana Karunagama, Senior Vice President/Head of Retail Banking, HNB, said the partnership aims to simplify vehicle purchases by combining convenient financing with benefits that offer greater value throughout vehicle ownership, providing customers with greater choice, confidence, and peace of mind.

Rushanka Silva, Managing Director, Indra Traders, emphasized that the collaboration brings together HNB's financial expertise and Indra Traders' vehicle offerings and after-sales support to deliver greater convenience and long-term value to customers.