HNB and IESL extend financial benefits to Sri Lanka’s Engineering Community

(L–R): Roshani Ranasinghe, Senior Executive – Employee Banking, HNB; Deepal Udukumbura, Vice President – Agri Business, HNB; Samuddika Mendis, Assistant Vice President – Business Development, HNB; Supun Dias, Executive Vice President/Head of Network Business, HNB; Sanjay Wijemanne, COO, HNB, with Kosala Kamburadeniya, President, IESL; Eng. Kamal Wimalaratne, Chairman, Member Benefits, IESL; Neil Abeysekera, CEO/Executive Secretary, IESL; Saman Samarakoon, Deputy CEO, IESL; and Asantha Silva, Finance Manager, IESL.

HNB has signed a Memorandum of Understanding with the Institution of Engineers Sri Lanka (IESL) to provide a range of exclusive financial benefits to its membership of over 25,000 engineering professionals nationwide. Under the arrangement, IESL members will have access to customized, pre-approved premium credit cards and personal loans, as well as special concessions on standard personal financial services. Members who meet the qualifying criteria will also be eligible for HNB Priority Circle, the Bank’s premium banking proposition, which offers preferential terms. The package has been structured to reflect the profile of engineering professionals, many of whom work as independent practitioners or consultants, whose financial service requirements often extend beyond what a standard retail offering addresses.

Sanjay Wijemanne, Chief Operating Officer, HNB, mentioned: “Engineers are among the most professionally organized communities in Sri Lanka, yet their banking needs as a segment have rarely been addressed with the specificity they warrant. This partnership with IESL allows us to change that in a meaningful way, offering members financial products calibrated to their professional standing and career profile. We see this as a long-term relationship, and we are committed to delivering real value to IESL's membership through it."

Kosala Kamburadeniya, President, IESL, said: "Access to quality financial services is a practical concern for many of our members, particularly those who are early in their careers or managing independent practices. This partnership with HNB reflects our commitment through the Member Benefits Committee to create tangible value for IESL membership. We are confident that this arrangement will be of genuine benefit to engineers across the country." The partnership with IESL reflects HNB's continued focus on segment-led banking, providing members with preferential access to tailored financial solutions while strengthening the Bank's presence across Sri Lanka's professional and industry communities.