## HNB and Home Lands Group unite to deliver tailored Home Loan Solutions

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(L-R):Rajika Nishantha, Mortgage Advisor, HNB; Sampath Dodanwela, Manager Home and Personal Loans, HNB; Asitha Fernando, Manager Personal Financial Services, HNB; Kanchana Karunagama, AGM/Head of Retail Banking, HNB; Nalin Herath, Chairman, Home Lands Group; Lanka Jayasinghe, Director Operations and Administration, Home Lands Group; Nimali Gunasekera, Director Legal, Home Lands Group; Harsha Herath, Manager Bank Loans, Home Lands Skyline; and Dayasena Bandara, Manager Bank Loans, Home Lands Holding.

HNB has signed a Memorandum of Understanding (MoU) with Home Lands Group to provide home loan facilities for customers buying properties from the developer. This partnership, valid until December 31, 2025, aims to improve access to homeownership.

"Sri Lanka's real estate market is on track to maintain a steady growth over the next few years, driven by factors like the country's recovering economy, investment opportunities, and growing demand in luxury properties. The signing of our agreement with Home Lands

Group will enable customers to make the most of current opportunities to own the home of their dreams by obtaining home loans on attractive easy payment schemes" said Kanchana Karunagama, AGM/Head of Retail Banking, HNB.

Home Lands Group, awarded 'Best Developer' at the Property Guru Asia Property Awards (Sri Lanka) 2024, offers a range of condominium developments, housing projects, and land sales. HNB will provide competitive interest rates and flexible repayment terms for customers investing in Home Lands Group's residential projects, making homeownership more accessible for individuals and families in Sri Lanka. "Home lands Skyline has always dedicated itself to providing prospective homeowners with the best residential options for their needs. To this effect, our continued collaboration with HNB is a testament to their outstanding support and facilities in this market. Together, we hope to provide housing solutions to address this gap, and continue to drive Sri Lanka's housing sector's growth," Home lands Group Director Lanka Jayasinghe said.

This partnership underscores HNB's commitment to fostering collaborations with leading industry players to drive positive change in Sri Lanka's real estate landscape. By leveraging its expertise in home financing, HNB continues to play a pivotal role in shaping the future of housing in the country.