

Hayleys Advantis and Mountain Hawk Express form Logistics Powerhouse



In July 2015 Hayleys Advantis decided to add another facet to its multi-faceted transport sector by moving into the courier sector. To make this move a possibility, Hayleys Advantis formed a strategic alliance with Mountain Hawk Express, a licensee of Federal Express Corporation.

As a result of the alliance, the courier service of the company is geared to take control as Sri Lanka's leader in air express courier service to over 220 countries worldwide. This alliance aims at offering customers value addition through integrated logistics solutions such as warehousing, sea transportation, along with the air express services currently offered.

The new alliance will enhance Hayley's transportation portfolio and create new synergies. It will also provide for the canonicalization of airport services through integrated operations with the Hayleys zonal operations within free trade zones. This will enable to Mountain Hawk express to make later pickups and earlier deliveries to customers in these zones.

Rajan Yatawara, Chairman, Hayleys Group said, "Hayleys will input professional management expertise and will also enhance FedEx's services. This is possible because of the local and international contracts that Hayleys has and also the position Hyleys commands as the leader in logistics."

Mohan Pandithage, Managing Director, Hayleys Advantis said that Hayleys is aiming to reposition FedEx in Sri Lanka and make it the first choice in air express

service.

Sri Lankan exporters can benefit from integrated logistics solutions from Hayleys Advantis, deep knowledge of the market from Mountain Hawk Express and connectivity to the global air and ground network of FedEx Express. Hayleys Advantis and Mountain Hawk are thus creating a one-stop solution for customers here. I congratulate both the companies on this strategic alliance,” said Hamdi Osman, Vice President – Middle East, Indian Subcontinent, and Africa, FedEx Express.