

DFCC Bank and Hayleys Solar Forge Partnership



L-R: Kapila Jayaratne, Assistant General Manager – Channel Sales (Banking Solutions), Hayleys Solar; Akhila Jayasena, Deputy General Manager – National Sales, Hayleys Solar; Pamudith Gunawardana, Executive Director/Chief Financial Officer, Hayleys Fentons; Hasith Prematillake, Managing Director, Hayleys Fentons; Thimal Perera, Director/Chief Executive Officer, DFCC Bank; Sohantha Wijesingha, Senior Vice President/Head of Corporate Banking, DFCC Bank; Samathri Kariyawasam, Vice President/Head of Legal, DFCC Bank; Asanka Patabadige – Assistant Vice President – Retail Banking, DFCC Bank; and Thusitha Subbramanium, Assistant Manager – Retail Banking, DFCC Bank.

DFCC Bank has partnered with Hayleys Solar. Investing in renewable energy, such as solar power, helps to reduce electricity costs while contributing to the national transition towards greener energy. This collaboration is a timely move towards

addressing the growing demand for sustainable energy solutions across the island. DFCC is working with Hayleys Solar to provide DFCC Solar Loans, increasing accessibility for individuals and businesses looking to invest in solar power generation technology.

The Solar Loans packages offered by DFCC Bank for Hayleys Solar customers feature an attractive interest rate of 11.50 percent, fixed for five years, providing customers with a stable and affordable financial solution. Further enhancing the proposition is the option of a loan tenure extension for up to ten years, allowing customers to make their solar installations more affordable while benefitting from Hayleys Solar's exceptional technical expertise. With over a century of engineering and technical expertise and a reputation for excellence, Hayleys Solar delivers tailor-made, highly efficient solar power solutions to meet the growing energy needs of Sri Lankans.

Aasiri Iddamalgoda, Senior Vice President – Retail & SME at DFCC Bank, explained, "This partnership with Hayleys Fentons aligns with our mission to support the adoption of renewable energy through innovative financial solutions. With DFCC Solar Loans, we offer competitive financing that can empower individuals and businesses to embrace sustainable energy, reduce their reliance on traditional power sources, and ensure a stable and reliable energy source in the future. Strategic partnerships like this one are essential in paving the way for a more sustainable and energy-efficient future for Sri Lanka."

Hasith Prematillake, MD, Hayleys Fentons, highlighted the significance of this partnership with DFCC Bank, emphasizing its role in supporting individuals and businesses transitioning to solar power. As part of the broader initiative, zKhla fkdjk Khlaz ('Nayak Nowena Nayak'), which provides customers with the opportunity to switch to solar energy through affordable, low monthly bank installments that are lower than their current electricity bills. These savings reduce immediate energy costs and allow families to reinvest in their future while enjoying free electricity for the next 20 years, added Roshane Perera, Director/CEO, Hayleys Solar.

DFCC Bank is ranked among Business Today's Top 40 Corporates in Sri Lanka.